

# Approval of Contract for IT Staff Augmentation Services

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Administration Committee  
January 11, 2022

Julius Smith, Ph.D.  
Vice President, Chief Information Officer

Brad Cummings  
Vice President, Procurement



# Digital DART

DART Workforce



The Big Picture



# Recommendation

Recommend approval of a resolution authorizing the President & Chief Executive Officer or her designee to award three, three-year, task-order contracts to:

- 22nd Century Technologies, Inc., for a minimum amount of \$250,000 [Contract No. C-2064418-01]
- Tryfacta, Inc., for a minimum amount of \$250,000 [Contract No. C-2064418-02]
- Infojini, Inc., for a minimum amount of \$250,000 [Contract No. C-2064418-03]

For IT Staff Augmentation Services for a total authorized amount not to exceed \$12,206,460.

# Background

Term	Task	Costs
2014 - 2016	<ul style="list-style-type: none"><li>Agency Capital projects and Day-to-day activities</li></ul>	\$2.8m
2016 - 2019	<ul style="list-style-type: none"><li>Issued 35 task orders</li><li>Agency Capital projects and Day-to-day activities</li></ul>	\$6m
2019 - 2022	<ul style="list-style-type: none"><li>Issued 41 task orders, <b>17 active</b></li><li>Agency Capital projects and Day-to-day activities</li></ul>	\$9.9m

# Purpose



**Specialized Skills** – complement our team skills and provide a viable solution to bridging skill gaps

- Example: Business Intelligence Architects, Database Architects, VMWare Engineers, DevOps Developer, Data Visualization Specialist



**Capital Project Support** – provide support to implement capital projects that have definitive due date

- Severe Weather Projects
- Support in all technology required areas
  - ERP Lawson replacement – Phase 2 & 3
    - Payroll and Finance
    - Procurement
  - DARTAccess
    - Employer Pass Program located on DART.org



FLEXIBILITY

**Flexibility** – provide Technology the ability to ramp up the intensity of our output, allows us to stay on top of things. This includes Operating projects.

- Example: 24-hour coverage for System Administration, Printer Technician

# Procurement Process



# Procurement Slide on Proposal Scoring

SCORING CRITERIA	POINTS MAXIMUM
Qualifications of the Firm	200
Qualifications of Staff	200
Work Plan	100
System Performance	100
Price	400
Total Maximum Points	1000

# Proposal Top 5 Scoring

FIRM	TECHNICAL POINTS	PRICE POINTS	TOTAL POINTS	RANK
22 <sup>nd</sup> Century Technologies	524	312	836	1
Tryfacta Inc.	483	216	699	2
Infojini Inc.	434	261	695	3
Apex Systems	472	216	688	4
American Unit	395	266	661	5



# Vendor Selections



	22nd Century	tryfacta	INFOJINI
LOCATION	Offices in Dallas, TX, McLean, VA, 16 regional offices throughout the USA	Offices in Plano, Texas	Offices in Houston, TX, Columbia, MD
EXPERIENCE	Over 24 years	Over 25 years	Over 15 years
EMPLOYEES	6100 +	315	172
CLIENTS	DART, City of Dallas, New York State Office of Information Technology Services, Port Authority of NY & New Jersey	DISD, Brazoria County, Choice Partners, DIR, Tarrant County, Fort Bend County, Travis County, BART	Texas Capital Metropolitan Transportation Authority, Tarrant County, Baker Ripley, CAP Metro
EEO GOALS COMMITTED	10% MBE 5% WBE	10% MBE 5% WBE	10% MBE 5% WBE



## Recommended Contract Award for Board Approval

### Approval of a resolution to:

- Award three contracts for a base term of three years with two, one-year options for \$250,000 each to:
  - 22nd Century Technologies, Inc.
  - Tryfacta, Inc.
  - Infojini, Inc.
- Combined award amount not to exceed \$12,206,460.
- Approval of this contract will support the achievement of Board Strategic Priority
  - #1. Enhance the safety and service experience through customer-focused initiatives
  - #3. Innovate to enhance mobility options, business processes, and funding



**Thank you**

